

FABIO MASSIMO LEONI

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NUAMONT CONSULTORIA - FOUNDING PARTNER

June 2014 – to date Corporate Finance & Investment Advisory – Sao Paulo
Advisory to family owned companies, institutional and private investors.
Our work is focused on real estate, technology, energy and financial sectors.

INFOMOBILITY.IT SPA INTERNATIONAL DEVELOPMENT HEAD

March 2014 – to date International Development and Joint Ventures- London - Sao Paulo
Implementation of a strategic approach to international markets with focus on a number of operational and financial JV agreements in target markets.

NUAMONT LIMITED - FOUNDING PARTNER

June 2013 – to date Corporate Finance & Investment Advisory – Malta - London - Sao Paulo
Strategic advisory to family owned companies, institutional and private investors. Our work is focused on real estate, technology, energy and financial sectors.

HERITAGE & P. LIMITED - BOARD MEMBER

Oct 2012 – Dec 2014 Independent Board Member – London - Geneva
Real Estate advisory company, subsidiary of Banque Heritage – Geneve.
The company is scouting and developing investment opportunities in “real assets” and other alternative investments for their international clients.

TOSCANA ENERGIA S.P.A. - BOARD MEMBER

Jul 2012 – to date Representative of Local Government Shareholders – Pistoia-Florence - Pisa
On a three year mandate, largest gas distribution company in Tuscany, participated (48%) by SNAM SpA, the largest gas distribution company in Italy.

IMFC- BRONBURG INTERNATIONAL B.V. - SENIOR ADVISOR

Jan 2004 – Jul 2012 Corporate Finance & Investment Advisory - Amsterdam - Geneva
Strategic advisory to Institutional Investors, Family Owned Companies and Public Sector. Management and advisory work related also to capital raising with focus on energy, real estate and financial institutions.

EUROPA PARTNERS LIMITED - PARTNER

Jan 2004 – Dec 2007 Corporate Finance & Investment Advisory - London
Strategic advisory to Institutional Investors, Family Owned Companies and Public Sector. Management and advisory work related also to Privatizations, with focus on real estate and financial institutions.

ABN AMRO - MANAGING DIRECTOR

Jan 2001 – Dec 2003 Corporate Banking / Investment Advisory - New York / Mexico City
Head of Corporate Banking and Financial Advisory in Mexico and the Central American Region. Responsible for a 20 people team involved in all the relevant banking services in the region, implementing strategic policies, relationship management, performance related budgeting, administrative and all the functions of representation with local and international authorities. Coordination with all the other local offices in the region. Member of the Management and Investment Board for ABNAmro Americas.

JOSEPHSONS PARTNERS GLOBAL CAPITAL MARKETS LTD - CHIEF EXECUTIVE OFFICER

Oct 1997 – Dec 2000 Investment Advisory - London / Milan (FSA regulated)
Structured Finance and Corporate Banking with Institutional and Private Clients. Responsible for the overall activity of the firm, from implementation of business strategies, administration, public relations and compliance. Managing a team with the objective of servicing our client base, focused on portfolio advisory and restructuring. Clients included government entities, pensions, insurances, banks.

Swiss Bank Corporation - SENIOR BANKER / REPRESENTATIVE OFFICER

Jan 1995 – Aug 1997 M&A / Advisory - Sao Paulo / New York
Head of M&A and Coverage – MERCOSUR
Responsible for the investment banking advisory activity of the bank in Brazil and Mercosur, in coordination with our New York staff. Active in the all the aspects of a Privatization process with Central and Local Governments; advisor to the Central Bank of Brazil, the Government, and the Parliament in a major Reform of the Banking System. Advisor to the Central Bank in the rescue of two failed banks, that were jeopardizing the all banking sector. Union negotiation for saving six thousand jobs, with early pension and severance schemes for a group of almost one thousand of employees.
Restructuring of a multi-billion Dollar mortgage portfolio of one of the main financial institution in Brazil. Mergers and acquisition advisory works with some of the most important international corporations in the region.

Jan 1994 – Dec 1994 Corporate Finance - London / Sao Paulo / New York
Head of Corporate Finance Coverage - Brazil
Responsible for the set-up and implementation of the newly created corporate finance office in the country. Legal representative of the Swiss Banking Corporation Group in the country, leading to a number of corporate finance advisory and banking or capital markets transactions in the area.

Jan 1992 – Dec 1993 Capital Markets - London
Co-Head of Capital Markets - Southern Europe
Coordinators of most of the bank activities in the region, in Italy, Spain, Portugal and Greece. Responsible for the fund raising activities of many Sovereign, Financial and Corporate Issuers in the Capital and Credit Markets.

J P MORGAN - VICE PRESIDENT

Mar 1990 – Dec 1991
Debt Capital Markets - Milan / London
Head of Italian Lira Products Worldwide
Responsible for the development of the Capital Markets activity of all the Lira products with the most important clients of the Bank worldwide. Extensive meetings and presentations with Supra-National institution implementing their access to the, newly internationally oriented, Italian capital markets. Initiating business activities with the World Bank, EIB, Asian and African Development Bank, IADB, Bladex, many Central Banks and large pension and endowment funds, as well as some of the most important investment funds in the world.

UBS PHILLIPS & DREW - DIRECTOR

Feb 1988 – Feb 1990
Debt Capital Markets - London
Head of Capital Markets and Private Placements Marketing - Southern Europe
Responsible for the development of the Capital Markets activity of the Bank in the region, leading to becoming one of the main players in the Italian capital markets. Creation of a number of innovative transactions for the Italian markets.

CREDIT SUISSE FIRST BOSTON - ASSOCIATE DIRECTOR

Apr 1986 – Jan 1988
Capital Markets - London
Arbitrage Desk and Southern European Team
Training program with First Boston Corporation in New York. Development of a coverage and arbitrage team in London focusing on the growing Italian capital market.

OTHER

Academic
Lecturer at London School of Economics, London (1986 – 1989)

Education
London Business School, Investment Management, London (1987 – 1988)
London School of Economics, Accounting and Finance, London (1985 – 1986)
University of Florence, Economics of Tourism, Florence (1984 – 1985)
University of Florence, Philosophy and Literature, Florence (1980 – 1984)

Languages
Italian, Portuguese, English, French, Spanish

Nationality / Status
Italian / Married – 3 daughters

Other
Professional Athlete, Track & Field / Bobsleigh, Padova (1979 – 1981)

SIGNIFICANT CORPORATE FINANCE AND CAPITAL MARKETS TRANSACTIONS

EUROPA PARTNERS / BRONBURG INTERNATIONAL B.V.

<i>Client</i>	<i>Counterpart</i>	<i>Transaction</i>	<i>Industry</i>
Banque Heritage	Undisclosed	Joint Venture	Real Estate
Undisclosed	Agora'	Investment Advisory	Financials
Undisclosed	Undisclosed	Disposal / JV	Media
Undisclosed	Fintex	Joint Venture	Real Estate
Undisclosed	Assicurazioni Generali	Joint Venture	Banking / Insurance
Stefanel	Assicurazioni Generali	Joint Venture	Real Estate
Stefanel	General Electric	Acquisition	Real Estate
Z.A.I. Inc.	Undisclosed	Disposal / JV	Leisure & Hospitality

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SIGNIFICANT CORPORATE FINANCE AND CAPITAL MARKETS TRANSACTIONS (CONTINUE)

ABN AMRO

<i>Client</i>	<i>Counterpart</i>	<i>Transaction</i>	<i>Industry</i>
Undisclosed	Gigante	Disposal	Retail
Undisclosed	Sogefi	Joint Venture	Automotive
Undisclosed	Vector	Advisory / Restructuring	Industrial
Undisclosed	Banorte	Disposal	Banking / Insurance
Undisclosed	Telecom Brasil	Disposal	Telecom
Undisclosed	Undisclosed	Disposal	Retail

JOSEPHSONS PARTNERS GLOBAL CAPITAL MARKETS

<i>Client</i>	<i>Counterpart</i>	<i>Transaction</i>	<i>Industry</i>
Undisclosed	Undisclosed	Advisory	Telecom / Media
Undisclosed	Undisclosed	Joint Venture	Banking / Insurance

Undisclosed	Undisclosed	Advisory / Private Equity	Banking / Insurance
Undisclosed	Deutsche Bank	Private Placement	Banking / Insurance
Undisclosed	Merrill Lynch	Private Placement	Banking / Insurance
Undisclosed	Unicredito Group	Private Placement	Banking / Insurance
Undisclosed	Monte Paschi	Private Placement / Advisory	Banking / Insurance
Undisclosed	Banca di Roma	Private Placement / Advisory	Banking / Insurance
Undisclosed	Banca Intesa Group	Private Placement / Advisory	Banking / Insurance

SBC WARBURG - SAO PAULO / NEW YORK / LONDON

Government - Brazil	Central Bank Brazil	Sole Advisor to Restructuring	Banking Sector
Central Bank Brazil	Banco Economico	Strategic Alternatives	Banking / Insurance
Banco Bandeirantes	Banco Banorte	Sole Advisor to Merger	Banking / Insurance
Banco BMC	various	Restructuring	Banking / Insurance
Banco Economico	Banco Excel	Restructuring / Sale of the bank	Banking / Insurance
Banco Fonte	Banco Cindam	Sole Advisor to Merger	Banking / Insurance
Banco Pontual	various	Restructuring / Strategic Advisory	Banking / Insurance

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SIGNIFICANT CORPORATE FINANCE AND CAPITAL MARKETS TRANSACTIONS (CONTINUE)

Banco Union	Banco Excel	Sale of Union Chelsea Bank	Banking / Insurance
BCI	Sole Advisor	Private placement	Banking / Insurance
BNL Group	Bookrunner	Equity Link Bond	Banking / Insurance
CARIPLO Group	Bookrunner	Equity Link Bond	Banking / Insurance
Cigna	Banco Excel	Bancassurance	Banking / Insurance
Fondiarria	Sole Advisor	Equity Restructuring / Advisory	Banking / Insurance
INA	Sole Advisor	Private placement	Banking / Insurance
Mediobanca	Bookrunner	Equity Link Bond	Banking / Insurance
Banco Economico	Conepar	Strategic Alternatives / Sale	Consumer / Industrial
Banco Economico	Usiminas	Strategic Alternatives / Sale	Consumer / Industrial
Banco Economico	Acominas	Strategic Alternatives / Sale	Consumer / Industrial
Banca di Roma	Sole Advisor	Equity Swap / Advisory	Banking / Insurance
Benetton	Bookrunner	Mandatory convertible	Consumer / Industrial
Benetton	Bookrunner	Knock-out warrant	Consumer / Industrial
Bombriil	Procter & Gamble	Sale of Detergent Division	Consumer / Industrial

CIR	Sole Advisor	Private placement	Consumer / Industrial
Cotece	various	Strategic Alternatives / Sale	Consumer / Industrial
Economico Industries	various	Restructuring	Consumer / Industrial
Edizione Holding	Sole Advisor	Equity placement	Consumer / Industrial
Edizione Holding	Sole Advisor	Proprietary Derivative Strategy	Consumer / Industrial
ENEL	Sole Advisor	Debt restructuring	Consumer / Industrial
FIAT	Bookrunner	Index Link Bond	Consumer / Industrial
Hering	Bunge	Sale of Ceval	Consumer / Industrial
Italcementi	various	Acquisition	Consumer / Industrial
Merloni	Sole Advisor	Funding restructuring	Consumer / Industrial
Sherwin Williams	Bayer	Sale of Globo	Consumer / Industrial

Also a great number of capital markets transactions with Spanish and Portuguese corporate and institutional counterparts.